### Thomsons (Carron) Limited



In Association with:

Thomson Caravans Limited J. Baird & Co. (Falkirk) Ltd. George Smith (Liateez) Ltd. Thomson T-Line (Homes) Ltd. Thomson Lesureway Inc. Alex Laurio & Sons (Trailers) Ltd. Members of The T-Line Group

Manufacturers of Caravans and Coachcraft Carron, Falkirk Scotland FK28ED

Our Ref. DT/SS

Your Ref.

September 1981

Dear Friends,

Once again we return to Yorkshire, the scene of our first Trade Show in 1954, to present our NEW look models for the 1982 season and to extend a hearty welcome to all our friends, old and new.

Our old friends have been telling us for some time now that our models have been too staid - after all, this is what friends are for, but after seeing the new range, we are sure that this criticism will no longer be valid.

Although the exterior shape has changed only marginally, the range has been given a complete 'face-lift' both inside and out. The many other improvements are detailed in the attached specification.

You will also be pleased to know that we continue to manufacture the Static Holiday range of caravans, details of which are enclosed together with particulars of Horse Box trailers, special purpose trailers, van trailers, etc. etc. which are also manufactured by the T-Line Group and in which you may be interested.

So, once again, a very warm welcome to you all, thank you for your interest and we trust that your visit to the Show will prove to be most enjoyable and even more profitable.

Sincerely yours,

David Thomson, Chairman.

A Miller



### TRADE SHOW 1981



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New bright light interiors. New lighter yet stronger construction in tune with today's fuel prices, to keep towing costs as low as possible. Better insulation too to help you save with heating.

Just look at these new and improved features.

- Deep-buttoned ruched upholstery.
- Rich rock maple wood fitments with feature fronted doors.
- Stay-shut doors.
- Wrap-round pelmet shelving.
- Finel cord velvet curtains.
- Swept in bed fronts.
- Formed tables and worktops in Formica.
- Table has honeycomb core for lightness in handling.
- New carver space heater.
- Spot lights as standard to back up basic florescence.

- Fire extinguishers.
- Fold away cooker front.
- Stainless steel sink unit with concealed over/cooker under.
- Concealed grill.
- Side and end frames packed with polystyrene for efficient insulation and lightness of construction.
- Purl Deck flooring with built-in insulation and moisture barrier.
- New Hi-line front boxes.
- Double glazed green tinted windows.
- Bright vinyl ceiling.
- New soft edge profile.
- New flow-line all round decal for distinction.

Thomson quality



— right to a T.



### '82 RANGE

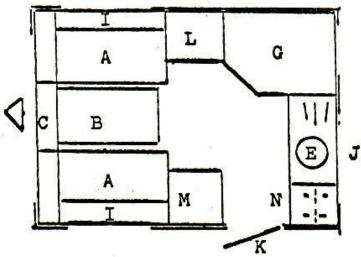


THE GLS RANGE INCORPORATING THE RE-INTRODUCTION OF THE GLENALMOND AND THE NEW EXTRA LONG GLEN 2.

PLUS
MINI GLEN
GLENDALE
GLENNEVIS
GLENELG
GLENEAGLE







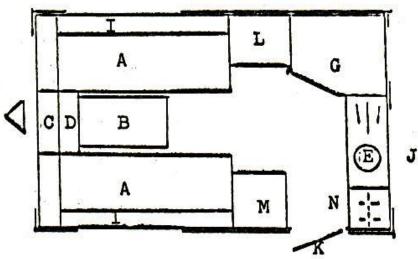
A	Dinette Seat
В	Clip on Dinette Table
C	Roof Locker Storage
D	Cupboard Drawer Unit
E	Sink Cooker Unit
F	Pullout Bed
G	Toilet Compartment
Н	Vanity Tip Up Basin
1	Shelves
J	Roller Blind
K	Door
L	Wardrobe
M	Cabinet/Fridge Space
	Oven
0	Space Heater
	Single Bed/Dinette
Q	Pullman Bunk
R	Refrigerator

Overall Shipping Length	12'8"	3.860m
Body Length	9'6"	2.896m
Body Width	6'111/2"	2.121m



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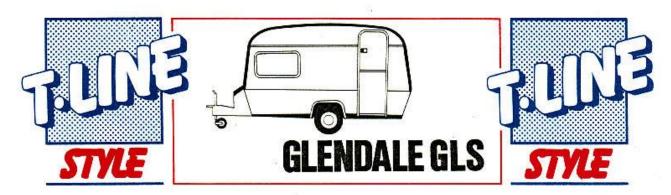
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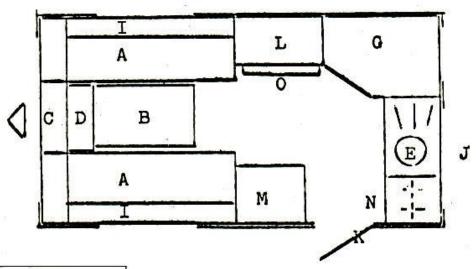
Overall Shipping Length	15'31/2"	4.660m
Body Length	11'9"	3.581m
Body Width	6'111/2"	2.121m

R Refrigerator



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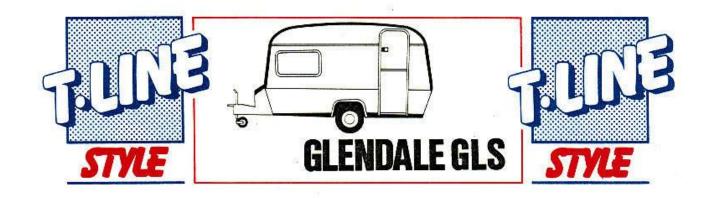


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Overall Shipping Length	16'0"	4.877m	
Body Length	12'8"	3.861m	
Body Width	6'111/2"	.2.121m	



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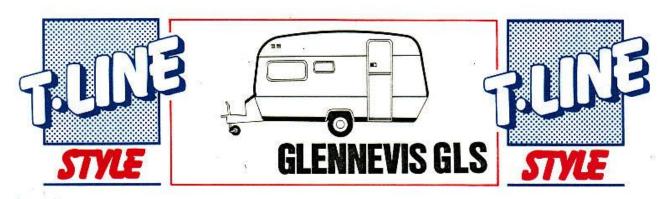


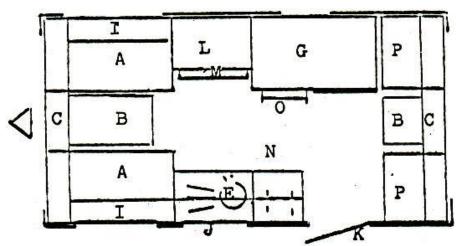






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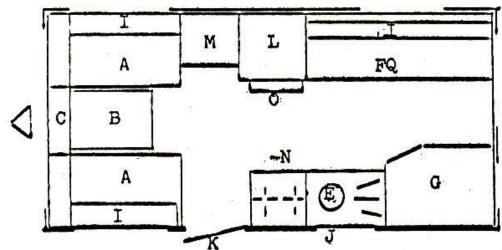
Overall Shipping Length	16'0"	4.877m	
Body Length	12'8"	3.861m	
Body Width	6'111/2"	2.121m	

R Refrigerator



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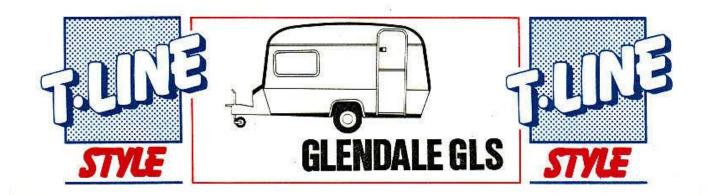
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	Single Bed/Dinette
0	Pullman Bunk

Overall Shipping Length	17'10"	5.410m
Body Length	14'6"	4.394m
Body Width	6'111/2"	2.121m

R Refrigerator



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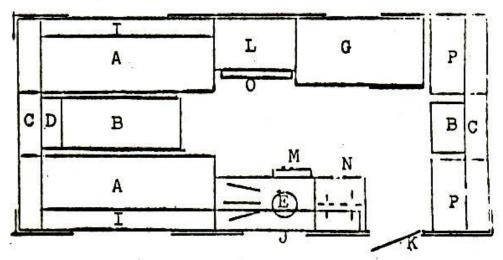






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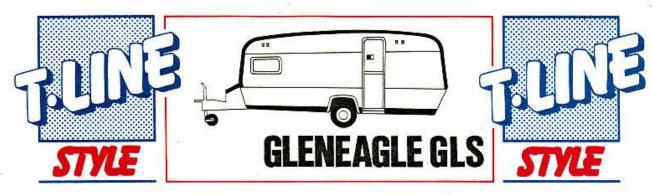


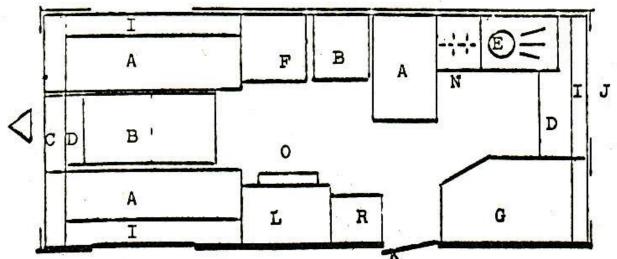
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R	Refrigerator

Overall Shipping Length	19'11/2"	5.829m	
Body Length	15'7"	4.750m	
Body Width	6'111/2"	2.121m	



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	All the second s
A	Dinette Seat
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R	Refrigerator

Overall Shipping Length	20'91/2"	6.338m
Body Length	17'41/2"	5.296m
Body Width	7'41/2"	2.248m



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### 1982 MARKETING POLICY



#### 1. DEMONSTRATION

#### **MODELS**

Each T-Line Stockist will require to accept four differed touring models for demonstration purposes as soon as they are available from the Factory and the enclosed Demonstrator order request should be completed and returned to Thomsons (Carron) Limited as soon as possible.

#### 2. DISCOUNT STRUCTURE

	%	%
Recommended Retail Price		100
For settlement on 30th of Month following date of invoice		22.5
ayment before collection		2.0
		24 5%

### ASSISTED FINANCE —

#### For demonstrators and general stocking

With the present conditions of high interest rates and difficult cash flow, we are sure any worthwhile stocking scheme must prove interesting. Consequently, we are pleased to enclose SPECIAL FINANCE terms in conjunction with Forward Trust Group which we are sure you will find most interesting.

#### 4. ORDERS

All orders whether for caravans or After Sales requirements, should be confirmed in writing to the appropriate department.

5. Brochures for 1982 season are being prepared and when available will be included in your demonstration models.

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### ORDER FORM



To:

Thomsons (Carron) Limited, Carron, FALKIRK, FK2 8ED.

The undernoted 4 models are required for demonstration purposes for the 1982 season.

M20	GLS	G2G	LS	GDG	LS	GNGLS
	GG	GLS	G/	AGLS	GE	GLS
						1

Signed .	 	 	
Dealer	 	 	
Address	 	 	
	 	 .,	•••••
T-22/17			

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### ADVERTISING/ DEALER SUPPORT



Thomson's T-Line have appointed a new advertising Agency. They will be concerned in the production of all trade and national press advertising, and with our brochure, leaflets and P.R. activity.

From you the dealer's point of view they will supply support in the shape of advertising blocks or prints, as you require them, and they are currently working on this support programme. The agency will be in touch when ads for the '82 season have been finalised.

Your contact is: DAVID TAIT or JEFF WOOD at Tait & McLay Advertising, 9 Royal Crescent, Glasgow G3 7SP Tel: 041-332 0193





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## **PRICE LIST**

1982 SEASON
Thomson (Carron) Ltd



STYLE

#### OCTOBER 1981

LENGTH MODEL		BERTHS		V.A.T.	RECOMMENDED RETAIL PRICE INCLUDING 15% V.A.T.	
9'6"	MINI GLEN	GLS	2	£463.50	£3553.50	
11'9"	GLEN 2	GLS	2	£496.50	£3806.50	
12'7"	GLENDALE	GLS	2	£516.00	£3956.00	
12'7"	<b>GLENNEVIS</b>	GLS	4	£516.00	£3956.00	
14'5"	GLENELG	GLS	5	£567.00	£4347.00	
15'7"	GLENALMOND	GLS	4/6	£597.00	£4577.00	
17'4'/2"	GLENEAGLE	GLS	4/6	£669.00	£5129.00	
FACTORY FITT	ED OPTIONAL EX	TRAS				
OPTIMUS OVEN IN LIEU OF FITTED VANESSA OVEN			£9.75	£74.75		
CARVER CASCA	ADE WATER HEATE	R	£42.75	£327.75		
SHOWER UNIT (excluding Mini	Glen & Glen 2 GLS	)		£17.25	£132.25	
WATER TANK				£9.00	£69.00	
MAINS ELECTR	MAINS ELECTRIC: 2 x 13 amp switch/sockets 1 x 3' fluorescent light 1 x Linolight		ockets ght	£25.50	£195.50	
PULLMAN BUNK (Glenalmond & Gleneagle)			£10.20	£78.20		

THE MANUFACTURERS RESERVE THE RIGHT TO ALTER PRICES AT ANY TIME. IN NORMAL CIRCUMSTANCES ANY SUCH ALTERATION WILL BECOME EFFECTIVE ON ALL INVOICES ISSUED AFTER THE DATE OF SUCH ALTERATION.

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### **TERMS F TRADING**



- These terms and conditions supersede any terms and conditions proposed by the Buyer and may not be varied except with the written consent of the
- Unless otherwise agreed in writing the prices payable for the goods shall be the Sellers current prices ruling at the date of despatch or collection.
- 3. Payments shall be made within 30 days from date of invoice, unless otherwise agreed in writing by the Sellers. We reserve the right to charge interest on overdue accounts of a rate per annum of 2% above the bank rate that time.
- 4. The property in the goods shall not pass to the Buyer until such times as the buyer has discharged all sums owing to the Seller in respect thereof. Until the property in the goods has so passed, the Buyer shall, if the Seller so requires, store the goods that they shall at all time be identifiable as the property of the Sellers. If, notwithstanding the property in the goods has not been passed to the Buyer, the Buyer shall sell the goods, then the Buyer shall hold the

proceeds of such sale on trust for the Seller. The Buyer agrees that prior to the

payment of the whole price of the goods, the Seller or his Agent may at any time enter the Buyer's premises and remove the goods therefrom.,

- 5. Goods are supplied ex. works Falkirk, and any damage sustained in transit is the responsibility of the Buyer.
- 6. From the time the goods leave our premises at Falkirk, the Buyer will be responsible for full Insurance cover until payment has been made in full to the
- 7. When the Buyer arranges collection, at least 24 hours notice should be given to the Sellers.
- 8. Claims for shortages shall be made to the Seller in writing within 14 days of collection.

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